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**FORBES & WALKER TEA BROKERS PVT LTD**

# **WEEKLY TEA MARKET REPORT**

**SALE NO**

**01**

**07TH/08TH  
JANUARY 2025**





## Overall Market

	QTY (M/KGS)	DEMAND
Ex-Estate	0.79	Good
High & Medium	0.81	Good
Leafy	0.71	Fair
Semi-Leafy	0.75	Fair
Tippy/Small Leaf	0.98	Fair
Premium Flowery	0.05	Fair
Off Grade	1.35	Good
Dust	0.54	Good
<b>Total</b>	<b>6.00</b>	<b>Good general</b>

## ORDER OF SALE

SALE NO : 1

07TH/08TH JANUARY 2025

EX-ESTATE	LG LARGE LEAF LG SMALL LEAF/BOP1A/ PREMIUM	HIGH & MEDIUM/OFF GRADE /DUST
Mercantile Produce Brokers (Pvt) Ltd	John Keells PLC	John Keells PLC
Lanka Commodity Brokers Ltd	Asia Siyaka Commodities PLC	Eastern Brokers Ltd
John Keells PLC	Ceylon Tea Brokers PLC	<b>Forbes &amp; Walker Tea Brokers (Pvt) Ltd</b>
Asia Siyaka Commodities PLC	<b>Forbes &amp; Walker Tea Brokers (Pvt) Ltd</b>	Mercantile Produce Brokers (Pvt) Ltd
Bartleet Produce Marketing (Pvt) Ltd	Eastern Brokers Ltd	Lanka Commodity Brokers Ltd
<b>Forbes &amp; Walker Tea Brokers (Pvt) Ltd</b>	Bartleet Produce Marketing (Pvt) Ltd	Asia Siyaka Commodities PLC
Ceylon Tea Brokers PLC	Mercantile Produce Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd
Eastern Brokers Ltd	Lanka Commodity Brokers Ltd	Ceylon Tea Brokers PLC

## AUCTION DETAILS

**AT THIS WEEK'S SALE 12,145 LOTS TOTALLING 6,005,766 KGS WERE ON OFFER. THE BREAKDOWN IS AS FOLLOWS:**

	LOTS	QUANTITY
Ex Estate	831	795,629
Main Sale - High & Medium	1,833	815,320
Low Grown - Leafy	1,946	715,245
Low Grown - Semi Leafy	1,804	753,783
Low Grown - Tippy	2,063	977,405
Premium Flowery	390	54,705
Off Grades	2,646	1,350,449
Dust	632	543,230
<b>Total</b>	<b>12,145</b>	<b>6,005,766</b>
Re - Prints	1,038	543,755

### SETTLEMENT DATES

10/01/2025 15/01/2025 16/01/2025

10% Payment

Buyers Prompt

Sellers Prompt

### Quality

High & Mid Grown were barely maintained, whilst the Low Grown were similar to last.

## COMMENTS

Auction offerings totalled 6.0 M/Kgs and notwithstanding the higher volume, the first sale of the year began on a positive note with tea prices reflecting a firm to dearer trend, perhaps emanating from a combination of an absence of an auction last week, declining volumes and the recent depreciation of the Sri Lankan Rupee.

Ex-Estate offerings totalled 0.8M/Kgs. There was no significant change in quality.

A selection of teas in the Best Western category appreciated by Rs. 50-100 per kg following special inquiry. In the Below Best category, a selection of BOP's gained by Rs. 50 per kg and more, whilst the others were firm and dearer to a lesser extent. Corresponding BOPF's continued to be irregular following quality. At the lower end, BOP's declined by up to Rs. 100 per kg with many withdrawals, whilst the corresponding BOPF's continued to sell at last week's levels. Weak prices for the plainer BOP's have now widened the gap between the BOP/BOPF's at the lower end of the market, with the latter recording a premium of Rs. 150-200 per kg. Nuwara Eliya - A few select BOP's sold around last week's levels, whilst a greater majority remained unsold due to a lack of suitable bids. Uda Pussellawas' - Cleaner leaf teas were firm and dearer, whilst the others sold around last week's levels. Uva - BOP's were mostly unsold due to lack of any suitable bids, whilst the corresponding BOPF's sold around last week's levels.

High & Mid Grown CTC teas continued to sell around last week's levels with Select Best PF1's in the High Grown category appreciating by up to Rs. 100 per kg in the backdrop of limited availability. Corresponding BP1's too - Better sorts often sold well. In the Mid and Low Grown categories - PF1's sold around last week's levels, whilst the BP1's were irregular.

Low Grown teas comprised of 2.4 M/Kgs. All categories met with fair demand.

In the Leafy and Semi-Leafy catalogues, Select Best BOP1's were dearer. Best varieties were firm, whilst the balance together with the bolder varieties appreciated. OP1's were firm to dearer. OP's, in general, were dearer. Well-made OPA's together with the Below Best and cleaner teas at the bottom were firm to dearer, whilst the balance were irregular.

High-priced PEK/PEK1's appreciated. Best varieties sold around last levels, whilst the Below Best and mixed varieties were easier. However, teas at the bottom, in general, appreciated.

FBOP's, in general, were firm to dearer. Well-made FF1's were firm. Cleaner Below Best and clean leaf teas at the bottom were firm to dearer, whilst the balance were irregular.

In the Premium catalogue, the smaller Very Tippy varieties were firm, whilst the leafier types appreciated. Best and Below Best together with teas at the bottom were firm on last.

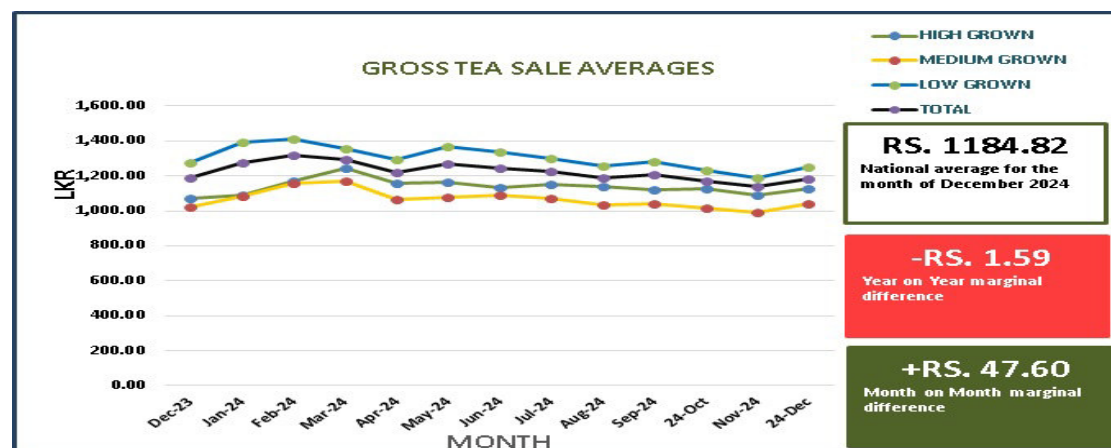
## NOTE

Next week's Auction (Sale No. 2) is a one-day auction and is scheduled for Wednesday, 15 January

*We wish our clients & readers prosperity in 2025.  
Happy New Year!*

*The Tea Industry's Performance for 2024 and Outlook for 2025  
is annexed together with this report.*

## NATIONAL TEA SALES AVERAGES (DECEMBER 2024)



### Key Highlights:

- National Tea Sale Average for the year closed at Rs. 1,225.17 and USD 4.08, recording gains of Rs. 53.88 and USD 0.49 against the corresponding year 2023
- Total Elevation Average increased by Rs. 47.60 in comparison to the previous month
- Cumulatively, All Elevations witnessed an increase in both LKR and USD terms in comparison with the corresponding year

In Sri Lankan Rupees								
	24-Dec	24-Nov	MOM Variance	23-Dec	YOY Variance	To date 2024	To date 2023	YOY Variance
High Grown	1,128.16	1,092.89	35.27	1,071.97	56.19	1,141.63	1,072.48	69.15
Medium Grown	1,037.77	990.25	47.52	1,019.03	18.74	1,064.48	1,012.35	52.13
Low Grown	1,253.76	1,191.73	62.03	1,278.08	-24.32	1,304.38	1,252.15	52.23
<b>Total</b>	<b>1,184.82</b>	<b>1,137.22</b>	<b>47.60</b>	<b>1,186.41</b>	<b>-1.59</b>	<b>1,225.17</b>	<b>1,171.29</b>	<b>53.88</b>
In U.S. Dollars								
	24-Dec	24-Nov	MOM Variance	23-Dec	YOY Variance	To date 2024	To date 2023	YOY Variance
High Grown	3.89	3.76	0.12	3.30	0.59	3.80	3.28	0.52
Medium Grown	3.58	3.41	0.17	3.14	0.44	3.55	3.10	0.45
Low Grown	4.32	4.11	0.22	3.93	0.39	4.34	3.83	0.51
<b>Total</b>	<b>4.08</b>	<b>3.92</b>	<b>0.17</b>	<b>3.65</b>	<b>0.43</b>	<b>4.08</b>	<b>3.59</b>	<b>0.49</b>

Source - Sri Lanka Tea Board (For statistical purposes only)

\* National tea sales average for the month of December 2024 recorded Rs. 1,184.82 (USD 4.08), showing an increase of Rs. 47.60 and of USD 0.17 in comparison with the November 2024 average of Rs. 1,137.22 (USD 3.92).

\* In comparison to the December 2023 average of Rs. 1,186.41 (USD 3.65), shows a marginal decline of Rs. 1.59 and an increase of USD 0.43 YOY.

\* Total National Sale Average for the year 2024 was recorded at an average of Rs. 1,225.17 (USD 4.08), an increase of Rs. 53.88 (USD 0.49) against the corresponding year's average of Rs. 1,171.29 (USD 3.59).

### Elevation-Wise Summary: January to December 2024:

\* High Grown average for the year of **Rs. 1,141.63 (USD 3.80)** recorded as an increase of **Rs. 69.15 and USD 0.52** against the corresponding period of January-December 2023 of **Rs. 1,072.48 and USD 3.28**.

\* Medium Grown average for the period January to December 2024 stood at **Rs. 1,064.48 (USD 3.55)**, a positive variance of **Rs. 52.13 (USD 0.45)** vis-à-vis **Rs. 1,012.35 (USD 3.10)** achieved previously in the corresponding period of 2023.

\* Low Grown average for January -December 2024 of **Rs. 1,304.48 (USD 4.34)** showed an increase in both LKR and USD terms of **Rs. 52.23 and USD 0.51** YOY vis-à-vis **Rs. 1,252.15 (USD 3.83)** recorded in the corresponding period in the year 2023.

\* All regions recorded positive variances during the period January-December 2024 in comparison to the cumulative period of 2023 in LKR and USD terms.

(Refer statistical details on Page No. 13)

## World Tea News

### India exports more tea in 2024 Specialty tea in high demand in Vietnam

Despite geopolitical tensions, India's tea export will likely be higher in 2024 compared to last year mainly due to increase in shipments to Iran and Iraq. The US and Russian markets also witnessed higher demand for Indian tea.

This year's export of the brew could be in the range of 250-260 million kg compared with 231.69 million kg last year. In 2022, shipments to the overseas markets stood at 231.08 million kg.

The government's drive to check pesticides in tea to improve its quality is helping grow shipments to overseas markets, especially Iran and Iraq.

*Source: Hindu Business online (Extracts), Courtesy: Tea Exporters' Association Sri Lanka*

For the past two decades, Vietnam has ranked in the top ten for global tea production, exporting tens of thousands of tons annually. Despite having a reputation for competitive prices over top-quality teas, the rising domestic demand for specialty teas is leading to a wave of tea shops opening in major cities and inspiring a new generation of tea enthusiasts to seek out the country's finest leaves.

Specialty tea is generally single origin and often costs around 5 to 10 times more than commodity teas.

Commodity tea still accounts for the majority of tea production in Vietnam. With a lack of official standards designating what counts as specialty tea, exact figures are difficult to quantify.

Green tea remains the local favorite. However, Vietnam's growing economy is increasing the domestic demand for premium products, allowing locals to gradually become aware of the country's broader range of specialty teas.

*Source: STiR Coffee & Tea (Extracts), Courtesy: Tea Exporters' Association Sri Lanka*

# CROP AND WEATHER

FOR THE PERIOD 23 December 2024 - 06 January 2025

## Western/Nuwara Eliya Regions



Western and Nuwara Eliya regions reported bright weather throughout the week. Rain is expected in the Nuwara Eliya Region, whilst misty conditions are expected in Western Region in the week ahead according to the Department of Meteorology.

## Uva/Udapussellawa Regions



The Uva and Udapussellawa regions reported bright mornings and evening showers throughout the week. The Department of Meteorology expects misty conditions in the Uva Region in the week ahead.

## Low Grown



The Low Grown Region reported showers throughout the week. According to the Department of Meteorology, rain is expected in the Low Grown Region in the week ahead.

## Crop

The Western and Nuwara Eliya regions reported an increase in crop intake, whilst the Uva, Udapussellawa and Low Grown regions showed a decrease.



## HIGH GROWN TEAS

■ Incline from last week  
■ Decline from last week  
■ Static Market

### BOP

Best Western's - Select invoices gained by Rs. 50-100 per kg and more following special inquiry, whilst the others continued to sell around last week's levels. In the Below Best category, select invoices gained by Rs. 50 per kg and more, whilst the others were firm and up to Rs. 50 per kg dearer. Teas at the lower end were up to Rs. 100 per kg easier and mostly unsold. Nuwara Eliya's - A few select invoices were firm, whilst the others were irregular and easier following quality. Uda Pussellawa's - Clean leaf types were firm and Rs. 10-20 per kg dearer, whilst the others sold around last week's levels. Uva's - High-priced teas were sharply lower and mostly unsold following quality, whilst the others sold around last week's levels.

### BOPF

Best Western's - Select invoices gained by Rs. 50-100 per kg following special inquiry, whilst the others were generally firm. Teas in the Below Best category were irregular following quality, whilst teas at the lower end continued to sell around last week's levels. Nuwara Eliya's were mostly unsold. Uda Pussellawa's - A few select invoices were sharply dearer, whilst the others were firm and up to Rs. 50 per kg dearer. Uva's sold around last week's levels.

### OP/OPA

OP/OPA's, in general, were firm to dearer by Rs. 50 per kg.

### PEKOE/PEKOE1

A limited selection of flavoured PEK's were firm to selectively dearer, whilst the Orthodox Leafy PEK/PEK1's were dearer by Rs. 20-40 per kg. Best Rotovane PEK's sold at last levels, whilst the others and poorer sorts were irregular and mostly lower following quality.

### FBOP/FBOPF1

Flavoured FBOP's were mostly dearer, whilst the well-made Orthodox Leafy FBOP/FBOPF1's were firm to dearer.

### QUOTATIONS LKR

SALE DTE	BOP		BOPF		PEKOE/FBOP		OP	
	23 Dec	07/08 Jan	23 Dec	07/08 Jan	23 Dec	07/08 Jan	23 Dec	07/08 Jan
Best Westerns	1200-1300	1300 - 1440	1320-1550	1400 - 1550	1320-1550	1340 - 1950	1100-1200	1120 - 1260
Below Best Westerns	1080-1180	1160 - 1280	1180-1280	1200 - 1360	1080-1300	1100 - 1300	980-1080	1020 - 1080
Plainer Westerns	940-1060	980 - 1140	1060-1160	920 - 1180	840-1060	800 - 1060	840-960	N/A
Nuwara Eliyas	1380	1220 - 1380	N/A	1200 -	1080-1220	1040 - 1480	N/A	1160 - 1260
Brighter Udupussellawas	1000-1060	980 - 1060	1100-1140	1100 - 1140	1360-1600	1340 - 1480	1100-1300	1140 - 1280
Other Udupussellawas	980	920 -	960	1040 - 1080	920-1340	800 - 1300	920-1080	1020 - 1120
Best Uvas	1180-1200	N/A	1120-1160	1180 - 1240	1260-1600	1260 - 1600	1100-1280	1140 - 1280
Other Uvas	1020-1060	980 - 1140	1060-1080	1100 - 1160	800-1240	800 - 1240	820-1080	830 - 1100

## MEDIUM GROWN TEAS

■ Incline from last week  
■ Decline from last week  
■ Static Market

<b>BOP</b>	Firm.
<b>BOPF</b>	Firm.
<b>OP/OPA</b>	OP/OPA's were fully firm to selectively dearer.
<b>PEKOE/PEKOE1</b>	PEK/PEK1's, in general, were firm to dearer by Rs. 50 per kg .
<b>FBOP/FBOPF1</b>	FBOP's were irregularly dearer, whilst the FF1's were firm on last.

QUOTATIONS LKR SALE DTE	BOP		BOPF		PEKOE/FBOP		OP	
	23 Dec	07/08 Jan	23 Dec	07/08 Jan	23 Dec	07/08 Jan	23 Dec	07/08 Jan
Good Mediums	1440-1500	<span style="color: red;">1280</span> - <span style="color: green;">1550</span>	1140-1160	<span style="color: green;">1180</span> - <span style="color: green;">1200</span>	1460-1750	<span style="color: gold;">1460</span> - <span style="color: green;">2150</span>	1080-1360	<span style="color: green;">1100</span> - <span style="color: green;">1380</span>
Other Mediums	730-1060	<span style="color: green;">790</span> - <span style="color: green;">1080</span>	790-1000	<span style="color: red;">740</span> - <span style="color: gold;">1000</span>	820-1440	<span style="color: green;">830</span> - <span style="color: gold;">1440</span>	760-1060	<span style="color: red;">730</span> - <span style="color: green;">1080</span>

## UNORTHODOX / CTC TEAS

<b>HIGH GROWN</b>	BP1s - Hardly any offerings. PF1s - Select invoices were up to Rs. 100 per kg dearer, whilst the others sold around last week's levels.
<b>MEDIUM GROWN</b>	BP1s - Better sorts were up to Rs. 100 per kg dearer, whilst the others were generally firm. PF1s - Better sorts were firm, whilst the others were irregular.
<b>LOW GROWN</b>	BP1s - Sharply lower on last week's high prices and mostly unsold. PF1s - Generally firm.

QUOTATIONS LKR SALE DTE	BP1		PF1	
	23 Dec	07/08 Jan	23 Dec	07/08 Jan
High Grown	N/A	N/A	920-1260	<span style="color: red;">900</span> - <span style="color: green;">1340</span>
Medium Grown	N/A	<span style="color: green;">1200</span> - <span style="color: green;">1220</span>	920-1040	<span style="color: red;">900</span> - <span style="color: green;">1180</span>
Low Grown	1340-1360	N/A	1120-1380	<span style="color: gold;">1120</span> - <span style="color: green;">1460</span>



## OFF GRADES

<span style="color: green;">■</span>	Incline from last week
<span style="color: red;">■</span>	Decline from last week
<span style="color: gold;">■</span>	Static Market

### FGS1/FGS

Select invoices in the Best category met with fair demand. Below Best varieties commenced dearer by Rs. 20 per kg and appreciated by Rs. 40-50 per kg and more as the sale progressed. Teas at the bottom end of the market were firm on last levels. Low Grown - Clean Leaf varieties were irregular, whilst the balance were firm to dearer by Rs. 10-20 per kg. CTC's - In general were firm.

### BROKENS

Clean leaf varieties in the Best category appreciated, whilst the balance were firm to dearer by Rs. 10-20 per kg. Below Best varieties gained by Rs. 20-30 per kg, whilst the poorer sorts appreciated by Rs. 30-50 per kg.

### BOP1A

Main Grade reducer varieties in the Best category declined substantially, whilst the balance were dearer by Rs. 20-30 per kg. Below Best varieties gained Rs. 40-50 per kg, whilst the poorer sorts were substantially dearer.

### QUOTATIONS LKR

SALE DTE	HIGH		MEDIUM		LOW	
	23 Dec	07/08 Jan	23 Dec	07/08 Jan	23 Dec	07/08 Jan
Better Fannings (Orthodox)	750-1050	<span style="color: green;">800 - 1160</span>	760-860	<span style="color: green;">800 - 1060</span>	770-1040	<span style="color: red;">800 - 960</span>
Better Fannings (CTC)	800	<span style="color: red;">750 - 810</span>	750-880	<span style="color: green;">760 - 960</span>	760-1040	<span style="color: gold;">760 - 1040</span>
Other Fannings (Orthodox)	600-740	<span style="color: gold;">600 - 770</span>	640-740	<span style="color: green;">690 - 780</span>	650-750	<span style="color: green;">700 - 770</span>
Other Fannings (CTC)	N/A	<span style="color: green;">N/A</span>	710-740	<span style="color: gold;">710 - 750</span>	660-740	<span style="color: green;">670 - 750</span>
Good Brokens	820-980	<span style="color: green;">840 - 1040</span>	820-960	<span style="color: green;">850 - 1140</span>	820-1320	<span style="color: green;">850 - 1420</span>
Other Brokens	720-800	<span style="color: gold;">720 - 800</span>	640-800	<span style="color: green;">690 - 800</span>	620-800	<span style="color: green;">650 - 820</span>
Better BOP1As	810-900	<span style="color: green;">830 - 920</span>	820-1240	<span style="color: red;">830 - 940</span>	820-1460	<span style="color: red;">850 - 1240</span>
Other BOP1As	780-790	<span style="color: gold;">770 - 810</span>	630-800	<span style="color: green;">780 - 820</span>	630-800	<span style="color: green;">710 - 820</span>

## DUSTS

### DUST1

Select Best Dust1's were firm to selectively dearer by Rs. 30-50 per kg. Best varieties appreciated by Rs. 50-70 per kg and more, whilst the Below Best varieties and the poorer sorts were firm to dearer by Rs. 20 per kg. Low Grown - Best invoices were irregularly dearer by Rs. 40-50 per kg. The Below Best varieties were firm, whilst the poorer sorts appreciated by Rs. 20-40 per kg.

Best High and Mid Grown CTC's were firm. The Below Best varieties together with the poorer sorts were firm to dearer by Rs. 30-40 per kg. Best Low Grown varieties appreciated by Rs. 30-50 per kg and more at times, whilst the Below Best varieties and poorer sorts were dearer by Rs. 20-30 per kg

### DUST

Clean Leaf secondaries dearer by Rs. 20-40 per kg, whilst the poorer sorts appreciated substantially by Rs. 50-70 per kg and more at times. Best Low Grown were dearer by Rs. 50 per kg and more, whilst the Below Best and poorer sorts were firm to dearer by Rs. 20-30 per kg.

### QUOTATIONS LKR

SALE DTE	HIGH		MEDIUM		LOW	
	23 Dec	07/08 Jan	23 Dec	07/08 Jan	23 Dec	07/08 Jan
Better Primary Dust (Orthodox)	1160-2900	<span style="color: red;">1150 - 1550</span>	1060-1180	<span style="color: gold;">1060 - 1180</span>	960-1020	<span style="color: green;">980 - 1120</span>
Better Primary Dust (CTC) P. Dust	1100-1280	<span style="color: red;">1080 - 1240</span>	1100-1220	<span style="color: gold;">1100 - 1240</span>	1120-1380	<span style="color: green;">1150 - 1480</span>
Below Best Primary Dust (Orthodox)	1020-1140	<span style="color: green;">1040 - 1140</span>	830-1040	<span style="color: green;">880 - 1040</span>	750-940	<span style="color: green;">790 - 960</span>
Other Primary Dust (CTC) P. Dust	900-1080	<span style="color: red;">920 - 1060</span>	1020-1080	<span style="color: red;">670 - 1060</span>	620-1100	<span style="color: green;">860 - 1100</span>
Other Primary Dust (Orthodox)	700-1000	<span style="color: green;">900 - 1020</span>	630-820	<span style="color: red;">600 - 860</span>	620-740	<span style="color: gold;">620 - 780</span>
Better Secondary Dust	1020-1180	<span style="color: gold;">1020 - 1180</span>	800-850	<span style="color: green;">840 - 920</span>	960	<span style="color: green;">960 - 1120</span>
Other Secondary Dust	630-960	<span style="color: green;">650 - 1000</span>	620-790	<span style="color: green;">640 - 820</span>	620-940	<span style="color: green;">630 - 940</span>

## LOW GROWN TEAS

■ Incline from last week  
■ Decline from last week  
■ Static Market

<b>FBOP/FBOP1</b>	FBOP's, in general, were firm to dearer, whilst the FBOP1's too followed a similar trend.
<b>BOP</b>	BOP's, in general, declined.
<b>BOP1</b>	Select Best BOP1's were dearer. Best varieties were firm, whilst the balance together with the bolder varieties appreciated.
<b>OP1</b>	OP1's were firm to dearer.
<b>OP</b>	OP's, in general, were dearer.
<b>OPA</b>	Well-made OPA's together with the Below Best and cleaner teas at the bottom were firm to dearer, whilst the balance were irregular.
<b>PEKOE</b>	High-priced PEK/PEK1's appreciated. Best sold around last levels, whilst the Below Best and mixed varieties were easier. However, teas at the bottom in general appreciated.
<b>BOPF</b>	Well-made BOPF's together with Below Best varieties were easier, whilst the teas at the bottom sold around last levels.
<b>FBOPF/FBOPF1</b>	The smaller Very Tippy varieties were firm, whilst the leafier types appreciated. Best and Below Best together with teas at the bottom were firm on last. Well-made FF1's were firm, Cleaner Below Best and clean leaf teas at the bottom were firm to dearer, whilst the balance were irregular.

QUOTATIONS LKR SALE DTE	SELECT BEST		BEST		BELOW BEST		OTHERS	
	23 Dec	07/08 Jan	23 Dec	07/08 Jan	23 Dec	07/08 Jan	23 Dec	07/08 Jan
FBOP 1	1800-2000	1900 - 2100	1500-1550	1550 - 1600	1350-1400	1400 - 1450	950-1000	1000 - 1050
FBOP	2300-2500	2300 - 2500	1600-1650	1600 - 1650	1350-1400	1350 - 1400	950-1000	950 - 1000
BOP 1	2350-2700	2350 - 3100	1950-2300	1950 - 2300	1300-1700	1400 - 1700	800-1280	850 - 1380
BOP	1500-1600	1500 - 1600	1300-1400	1300 - 1400	1200-1300	1200 - 1300	900-1000	900 - 1000
BOPF	1400-1500	1400 - 1500	900-1000	900 - 1000	850-900	850 - 900	800-850	800 - 850
FBOPF (TIPPY)/FBOPF SP	4200-5000	4300 - 5000	3450-3950	3500 - 3950	2750-3000	2750 - 3000	1000	1000 -
FBOPF 1	1600-1700	1600 - 1700	1500-1550	1500 - 1550	1280-1320	1300 - 1350	950-1000	950 - 1000
FBOPF	1750-2000	1750 - 2000	1450-1550	1450 - 1550	1250-1300	1250 - 1300	950-1000	950 - 1000
OP 1	2950-3200	3000 - 3300	2600-2900	2650 - 2950	1400-2100	1500 - 2200	900-1380	900 - 1480
OP	1600-1700	1650 - 1900	1460-1550	1500 - 1600	1280-1440	1320 - 1480	900-1260	900 - 1300
OPA	1500-1800	1550 - 1900	1340-1480	1400 - 1500	1260-1320	1300 - 1380	900-1240	900 - 1280
PEKOE	1480-2300	1500 - 2550	1300-1460	1300 - 1480	1200-1280	1200 - 1280	800-1180	800 - 1180
PEK 1	1550-2150	1600 - 2300	1380-1500	1380 - 1550	1240-1360	1240 - 1360	800-1220	800 - 1220

TOP PRICE

WESTERN MEDIUM			
Harangalla	BOP		1550
Dartry Valley	BOP		1550
Nayapane	BOP		1550
Craighead	BOP	@	1500
Doombagastalawa	BOP	@	1460
Windsorforest	BOPSp	@	1440
Nayapane	BOPSp		1440
Uplands	BOPF/BOPFSp		1220
Vellai Oya	BOPF/BOPFSp	@	1200
Ancoombra	BOPF/BOPFSp		1200
Dartry Valley	BOP1	@	2400
Harangalla	BOP1	@	2200
Craighead	BOP1	@	1900
Harangalla	FBOP/FBOP1	@	2150
Hatale	FBOP/FBOP1		2150
Craighead	FBOP/FBOP1	@	2050
Ancoombra	FBOPF/FBOPF1		1700
Dartry Valley	OP/OPA		1380
Uplands	OP/OPA		1380
Craighead	OP1	@	1550
Harangalla	OP1	@	1500
Dartry Valley	OP1		1500
Uplands	PEK/PEK1		2200
WESTERN HIGH			
Robgill	BOP	@	1440
Dessford	BOPSp	@	1480
Wattagodde	BOPSp		1480
Robgill	BOPF/BOPFSp		1550
Somersset	BOPF/BOPFSp	@	1420
Alton	BOPF/BOPFSp	@	1400
Dessford	BOPF/BOPFSp	@	1400
Venture	BOP1		1700
Fairlawn	BOP1		1700
Bambrakelly	FBOP/FBOP1		1950
Fairlawn	FBOPF/FBOPF1		1600
Fairlawn	OP/OPA		1300
Bambrakelly	OP/OPA	@	1280
Glenloch	OP1	@	1420
Venture	OP1		1420
Fairlawn	OP1		1420
Fairlawn	PEK/PEK1		1500
NUWARA ELIYAS			
Mahagastotte	BOP	@	1380
Court Lodge	BOP	@	1180
Kenmare	BOPSp		1140
Lovers Leap	BOPF/BOPFSp		1200
Court Lodge	BOPF/BOPFSp	@	1080
Court Lodge	FBOP/FBOP1	@	1020
Lovers Leap	OP/OPA		1180
Court Lodge	OP/OPA	@	1140
Mahagastotte	PEK/PEK1	@	1360
Court Lodge	PEK/PEK1	@	1240
Kenmare	PEK/PEK1	@	1180
UDAPUSSELLAWAS			
Luckyland	BOP		1060
Kirklees	BOP		1060

UDAPUSSELLAWAS			
Luckyland	BOPSp		1020
Kirklees	BOPSp		1020
Mooloya	BOPF/BOPFSp		1260
Alma	FBOP/FBOP1		1500
Delmar	FBOP/FBOP1	@	1480
Gonapitiya	FBOP/FBOP1		1480
Blairlomond	FBOP/FBOP1	@	1420
Alma	FBOPF/FBOPF1		1420
Delmar	FBOPF/FBOPF1	@	1380
Blairlomond	FBOPF/FBOPF1	@	1380
Maha Uva	FBOPF/FBOPF1	@	1320
Delmar	OP/OPA	@	1280
Blairlomond	OP/OPA	@	1260
Delmar	OP1	@	1420
Alma	PEK/PEK1		1600
Blairlomond	PEK/PEK1	@	1440
Maha Uva	PEK/PEK1	@	1440
LOW GROWNS			
Mulatiyana Hills	BOP		2150
Kiruwanaganga	BOP	@	1800
Kings Bru	BOPSp		1600
Pothotuwa	BOPF	@	1550
Rajjuruwatta Super	BOPF		1550
Sithaka	BOPF		1550
Kiruwanaganga	BOPF	@	1440
Rajjuruwatta Super	BOPFSp		2050
Sithaka	FBOP		2650
Hidellana	FBOP		2400
Pothotuwa	FBOP	@	2350
Kelani	FBOP	@	2350
Kiruwanaganga	FBOP1	@	2850
Hidellana	FBOP1	@	2050
Sithaka	FBOPF		1950
Hidellana	FBOPF	@	1900
Lumbini	FBOPF1		2000
Pothotuwa	OP1	@	3300
Susantha	OP1		3300
Miriswatta	OP		1900
Nilwala	OP		1700
Navinda	OP		1700
Pothotuwa	OP	@	1650
Fortune	OP	@	1650
Dullie Ella	OP	@	1650
Susantha	OP		1650
Lumbini	OP		1650
Thalapalakanda	OP		1650
Rotumba	OP		1650
Rumassala Hills	OP		1650
Liyonta	OPA		1900
Rotumba	OPA		1900
Etambagahawila	OPA		1900
Pothotuwa	BOP1	@	3100
Adams View	PEK	@	2550
Galatara	PEK1		2300



UVA MEDIUM			
Demodera 'S'	BOP	@	1400
Demodera 'S'	BOPSp	@	1300
Dickwella	BOPSp	@	1280
Dickwella	BOPF/BOPFSp		1460
Roseland Uva	BOP1		1750
Dickwella	FBOP/FBOP1		1850
Dickwella	FBOPF/FBOPF1	@	1500
Misty-Uva	FBOPF/FBOPF1	@	1400
Aruna Passara	FBOPF/FBOPF1		1400
Aruna Passara	OP/OPA		1380
Shawlands	OP1	@	1550
Dickwella	PEK/PEK1		1550
Aruna Keppetipola	PEK/PEK1		1550
UVA HIGH			
Glenanore	BOP	@	1380
Balagalaella	BOP	@	1300
Craig	BOPSp		1420
Uva Highlands	BOPF/BOPFSp	@	1280
Nayabedde	BOPF/BOPFSp	@	1240
Uva Highlands	BOP1	@	1650
Gonamotawa	BOP1	@	1600
Craig	BOP1		1600
Glenanore	FBOP/FBOP1		1600
Uva Highlands	FBOP/FBOP1	@	1550
Uva Highlands	FBOPF/FBOPF1	@	1460
Gonamotawa	FBOPF/FBOPF1	@	1420
Oodoowerre	FBOPF/FBOPF1		1420
Glenanore	FBOPF/FBOPF1		1420
Ellathota Uva	OP/OPA		1300
Balagalaella	OP/OPA	@	1280
Craig	OP/OPA		1280
Glenanore	OP1	@	1500
Ranaya	PEK/PEK1		1600
Ellathota Uva	PEK/PEK1	@	1500

UVA HIGH			
Craig	PEK/PEK1		1500
Balagalaella	PEK/PEK1	@	1480
Glenanore	PEK/PEK1		1480
Uva Highlands	PEK/PEK1		1480
UNORTHODOX HIGH			
Dunsinane CTC	PF1	@	1340
Dunsinane CTC	BPS	@	1100
UNORTHODOX MEDIUM			
Strathdon CTC	PF1		1180
Strathdon CTC	BP1	@	1220
Ancoombra CTC	BPS		710
Park Side CTC	BPS		710
UNORTHODOX LOW			
Kalubowitiyana CTC	PF1		1460
Nelunwatta CTC	BP1		890
PREMIUM FLOWERY			
Ivy Hills	FBOPFSp		4250
Fortune	FBOPFSp	@	4100
Kiruwanaganga	FBOPFExSp	@	5050
Nilgiri	FBOPFExSp		5000
New Deniyaya	FBOPFExSp	@	4850
Kamarangapitiya	FBOPFExSp1	@	5500
DUSTS			
Wattegodde	DUST 1	@	1550
Hingagalagoda CTC	PD		1480
OFF GRADES			
Wanarajah	FGS/FGS1	@	1160
Mattakelle	FGS/FGS1		1140
Holyrood	FGS/FGS1	@	1120
Liyonta CTC	PFGS		1040
Gunawardena	BM	@	1160
Suwishka	BP		1420
Kiruwanaganga	BOP1A		1240

## QUANTITY SOLD

DURING THE PERIOD 24TH DECEMBER 2024-04TH JANUARY 2025	WEEKLY (KGS)		TODATE (KGS)	
	2025	2024	2025	2024
PRIVATE SALES	62,900	77,364	62,900	77,364
PUBLIC AUCTION	3,478,313	4,580,543	242,832,286	4,580,543
FORWARD CONTRACTS	38,760	15,000	38,760	15,000
DIRECT SALES	000	N/A	NIL	N/A
<b>TOTAL</b>	<b>3,579,973</b>	<b>4,672,907</b>	<b>242,933,946</b>	<b>4,672,907</b>
BMF EXCLUDED FROM PRIVATE SALE	104,053	14,400	104,053	14,400

## (QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION)

	Quantity (M/kgs)			AVG Price (LKR)			Avg Price (USD)		
	2024	2023	2022	2024	2023	2022	2024	2023	2022
17TH DECEMBER 2024	4.87	4.50	4.56	1188.02	1214.89	1478.47	4.15	3.77	4.09
23RD DECEMBER 2024	3.48	0	0	1196.73	0	0	4.13	0	0

Source: Central Bank of Sri Lanka / Buying Rates

## RATES OF EXCHANGE

SRI LANKA RUPEE APPROX PER UNIT OF CURRENCY

YEAR	2024	2023	2022
USD	291.32	321.94	361.19
STG.PD	363.13	407	437.51
EURO	300.65	349.48	380.07
YEN	1.83	2.25	2.63

Source: Central Bank of Sri Lanka / Buying Rates

## PUBLIC AUCTION/GROSS SALES AVERAGE

SALE NO 51 23RD DECEMBER 2024	WEEKLY(LKR)			TODATE (LKR)			WEEKLY(USD)			TODATE(USD)		
	2024	2023	2022	2024	2023	2022	2024	2023	2022	2024	2023	2022
Uva High Grown	1042.87	N/A	N/A	1096.55	N/A	N/A	3.60	N/A	N/A	3.65	N/A	N/A
Western High Grown	1132.19	N/A	N/A	1183.48	N/A	N/A	3.91	N/A	N/A	3.94	N/A	N/A
CTC High Grown	1071.20	N/A	N/A	1088.81	N/A	N/A	3.70	N/A	N/A	3.62	N/A	N/A
High Grown (Summary)	1102.28	N/A	N/A	1155.57	N/A	N/A	3.80	N/A	N/A	3.85	N/A	N/A
Uva Medium Grown	1067.14	N/A	N/A	1120.00	N/A	N/A	3.68	N/A	N/A	3.73	N/A	N/A
Western Medium Grown	1002.89	N/A	N/A	1047.85	N/A	N/A	3.46	N/A	N/A	3.49	N/A	N/A
CTC Medium Grown	964.51	N/A	N/A	965.29	N/A	N/A	3.33	N/A	N/A	3.21	N/A	N/A
Medium Grown (Summary)	1024.70	N/A	N/A	1071.31	N/A	N/A	3.54	N/A	N/A	3.57	N/A	N/A
Orthodox Low Grown	1300.21	N/A	N/A	1345.79	N/A	N/A	4.49	N/A	N/A	4.48	N/A	N/A
CTC Low Grown	968.26	N/A	N/A	981.02	N/A	N/A	3.34	N/A	N/A	3.27	N/A	N/A
Low Grown(Summary)	1282.81	N/A	N/A	1323.28	N/A	N/A	4.43	N/A	N/A	4.40	N/A	N/A
<b>Total</b>	<b>1196.73</b>	<b>N/A</b>	<b>N/A</b>	<b>1244.85</b>	<b>N/A</b>	<b>N/A</b>	<b>4.13</b>	<b>N/A</b>	<b>N/A</b>	<b>4.14</b>	<b>N/A</b>	<b>N/A</b>

Source: Oanda Exchange Rates

Source: MSL - Averages

## NATIONAL TEA SALE AVERAGES MONTH OF DECEMBER 2024

	MONTH(LKR)			TODATE (LKR)			MONTH(USD)			TODATE(USD)		
	2024	2023	2022	2024	2023	2022	2024	2023	2022	2024	2023	2022
Uva High Grown	1084.37	1025.41	1221.18	1100.55	992.66	1090.15	3.74	3.16	3.36	3.67	3.04	3.39
Western High Grown	1165.57	1103.23	1474.01	1189.14	1123.01	1129.22	4.02	3.40	4.05	3.96	3.44	3.51
CTC High Grown	1071.50	1046.71	1199.89	1090.20	1002.89	992.57	3.69	3.22	3.30	3.63	3.07	3.08
High Grown (Summary)	1128.16	1071.97	1359.78	1141.63	1072.48	1093.10	3.89	3.30	3.74	3.80	3.28	3.40
Uva Medium Grown	1081.59	1065.10	1267.49	1116.14	1024.70	1139.05	3.73	3.28	3.48	3.72	3.14	3.54
Western Medium Grown	1010.31	993.12	1215.04	1048.11	988.76	977.35	3.48	3.06	3.34	3.49	3.03	3.04
CTC Medium Grown	959.81	903.25	1088.38	962.42	909.77	836.82	3.31	2.78	2.99	3.21	2.79	2.60
Medium Grown (Summary)	1037.77	1019.03	1237.86	1064.48	1012.35	1030.82	3.58	3.14	3.40	3.55	3.10	3.20
Orthodox Low Grown	1293.43	1311.05	1580.62	1348.20	1281.26	1381.96	4.46	4.04	4.34	4.49	3.92	4.29
CTC Low Grown	936.40	961.82	1026.26	980.89	970.76	938.12	3.23	2.96	2.82	3.27	2.97	2.91
Low Grown(Summary)	1253.76	1278.08	1534.27	1304.38	1252.15	1339.86	4.32	3.93	4.22	4.34	3.83	4.16
<b>Total</b>	<b>1184.82</b>	<b>1186.41</b>	<b>1454.24</b>	<b>1225.17</b>	<b>1171.29</b>	<b>1234.24</b>	<b>4.08</b>	<b>3.65</b>	<b>4.00</b>	<b>4.08</b>	<b>3.59</b>	<b>3.83</b>

Source: Oanda Exchange Rates

Source: SLTB



## WORLD TEA PRODUCTION (M/KGS)

				TODATE			DIFFERENCE +/-	
	2022	2023	2024	2022	2023	2024	2022 vs 2023	2023 vs 2024
Nov								
Sri Lanka	20.4	19.8	22.3	232.1	236.3	240	4.2	3.7
North India	114.2	109.4	123.5	1084.5	1090.7	1046.9	6.2	-43.8
South India	21.3	21.4	19.8	217.3	218.6	208.5	1.3	-10.1

				TODATE			DIFFERENCE +/-	
	2022	2023	2024	2022	2023	2024	2022 vs 2023	2023 vs 2024
Oct								
Bangladesh	11.4	14.6	14.9	75.2	83.6	76.7	8.4	-6.9
Malawi	2.1	2.1	2.6	41.4	36.7	41.5	-4.7	4.8

				TODATE			DIFFERENCE +/-	
	2022	2023	2024	2022	2023	2024	2022 vs 2023	2023 vs 2024
	Aug							
Kenya	36.1	45.6	38.6	341.4	363.9	402.7	22.5	38.8

## DETAILS OF AWAITING SALE

SALE NO : 2

Scheduled for 15TH JANUARY 2025

	LOTS	QUANTITY
ExEstate	783	742,022
High & Medium	955	422,987
Leafy	1,633	583,809
Semi Leafy	1,383	571,255
Tippy	1,322	619,036
Premium Flowery	327	45,258
OffGrades	1,613	802,913
Dust	429	365,798
<b>Total</b>	<b>8,445</b>	<b>4,153,078</b>
RePrint	051	31,187

**21/01/2025**

Buyers Prompt

**22/01/2025**

Sellers Prompt

**This sale last year  
Sale No. 2 | 10TH/11TH JANUARY 2024**

**Lots :10,535**  
**Re-print Lots :477**  
**Quantity :5,109,632 kgs**  
**Re-print Quantity :217,749 kgs**

### LOW GROWN CATALOGUES

Violations Excluded

**19/12/2024**

**LEAFY**

Closed

**SEMI-LEAFY**

Closed

**TIPPY**

Closed

### OTHER MAIN SALE CATALOGUES

**19/12/2024**

**HIGH &  
MEDIUM**

Closed

**PREMIUM  
FLOWERY**

Closed

**OFF  
GRADES**

Closed

NO .OF PKGS

**109,108**

CTC

**7,540 Pkgs - 401,135 kgs**

### ORDER OF SALE

Approx Selling time of  
F&W Catalogues

**15TH**

JANUARY 2025

9.15am	Main Sale- High & Medium
10.00am	Ex-estate
10.30am	Semi - Leafy Teas
11.00am	Low Grown - Tippy Teas
11.30am	Low Grown - Leafy Teas
12.00pm	Dust
12.30pm	Off Grade
1.30pm	BOP1A
3.30pm	Premium Flowery

Ex-Estate	LG Large Leaf//Semi Leafy/LG Small Leaf/BOP1A/ Premium	High & Medium/Off Grade /Dust
LC	AS	EB
JK	CTB	<b>FW</b>
AS	<b>FW</b>	MB
BC	BC	LC
<b>FW</b>	MB	AS
CTB	EB	BC
EB	LC	CTB
MB	JK	JK

BC - Bartleet Produce Marketing (Pvt) Ltd    FW - Forbes & Walker Tea Brokers (Pvt) Ltd

LC - Lanka Commodity Brokers Ltd    AS - Asia Siyaka Commodities PLC

EB - Eastern Brokers Ltd    JK - John Keells PLC

CTB - Ceylon Tea Brokers PLC    MB - Mercantile Produce Brokers (Pvt)Ltd

DETAILS OF AWAITING SALE

SALE NO : 3

Scheduled for 21ST/22ND JANUARY 2025

	LOTS	QUANTITY
ExEstate	926	952,916
High & Medium	1,808	852,082
Leafy	2,090	874,818
Semi Leafy	1,744	871,786
Tippy	2,509	1,317,870
Premium Flowery	362	59,861
OffGrades	2,605	1,352,590
Dust	599	549,064
Total	12,643	6,830,987
RePrint	879	438,289

28/01/2025

Buyers Prompt

29/01/2025

Sellers Prompt

This sale last year  
Sale No. 3 | 16TH/17TH JANUARY 2024

Lots	:10,626
Re-print Lots	:507
Quantity	:5,182,811 kgs
Re-print Quantity	:244,538 kgs

LOW GROWN CATALOGUES

Violations Excluded

30/12/2024

LEAFY  
Closed

SEMI-LEAFY  
Closed

TIPPY  
Closed

OTHER MAIN SALE CATALOGUES

30/12/2024

HIGH &  
MEDIUM  
Closed

PREMIUM  
FLOWERY  
Closed

OFF  
GRADES  
Closed

NO .OF PKGS  
180,079

CTC  
9,795 Pkgs - 521,771 kgs

CATALOGUE CLOSURE DETAILS

21/22

JANUARY 2025

Sale No. 3

The Ex-Estate catalogue closed on 31st December 2024, excluding violations. The Main Sale catalogues too closed on 30th December 2024, excluding violations.

28/29

JANUARY 2025

Sale No. 4

The Ex-Estate and Main Sale catalogues are scheduled to close on 09th January 2025.

03/05

FEBRUARY 2025

Sale No. 5

The Ex-Estate and Main Sale catalogues are scheduled to close on 17th January 2025.



# TEA MARKETS AROUND THE WORLD

## MOMBASA AUCTION

### 06TH & 07TH JANUARY 2025 (SALE NO 01)

The first sale of 2025 saw good general demand for the 159,957 packages (10,805,436.00 kilos) offered in the market with 19.81% remaining unsold.

#### OFFERINGS

Leaf Grades - 81,380 packages (5,390,821.00 kilos) - 22.32% unsold.

Dust Grades - 58,060 packages (4,327,324.00 kilos) - 20.46% unsold.

Secondary Grades - 20,517 packages (1,087,291.00 kilos) - 7.99% unsold.

#### MARKETS

Egyptian Packers, Kazakhstan and other CIS states were strong with Pakistan Packers active while Yemen and other Middle Eastern countries showed some support but at lower levels. Afghanistan maintained support while Bazaar were less active with maintained enquiry from UK; Russia were active but selective. Sudan showed good activity with South Sudan selective. China maintained participation with reduced enquiry from Local Packers. Somalia were active at the lower end of the market.

#### LEAF GRADES (M2 & M3)

##### BP1:

Best - Irregular and varied between firm to USC24 above previous rates with some lines up to USC48 dearer to easier by up to USC20 and some lines lost a further USC50.

Brighter - Irregular and varied between USC14 dearer to mostly easier shedding up to USC45.

Mediums - KTDA mediums saw good interest but at irregular rates ranging between USC20 dearer and some teas gained USC32, USC38, USC47, USC51 and USC68 to easier by up to USC10 with a few Invoices up to USC28 and USC40 below previous rates. Plantation mediums met strong enquiry appreciating by up to USC28 with selected invoices at USC112 above last levels.

Lower Medium - Met irregular support and ranged between USC24 above previous levels to USC16 below last rates.

Plainer - Were firm to dearer by up to USC22 but a few invoices lost up to USC4.

##### PF1:

Best - Steady to USC15 above previous levels with some invoices up to USC48 dearer to easier by up to USC13 with a few lines USC34 below last rates.

Brighter - Saw irregular enquiry and ranged USC7 dearer to easier by up to USC4.

Mediums - KTDA mediums met strong interest gaining USC19 with a few lines up to USC39 and USC47 dearer to easier by up to USC8. Plantation mediums were steady to USC9 dearer to easier by up to USC3.

Lower Medium - Firm to mostly dearer by up to USC14.

Plainer - Well competed for at steady to USC14 dearer to easier by up to USC7.

CTC QUOTATIONS	BP1 - USC	PF1 - USC
Best	290 - 430	338 - 426
Good	304 - 358	320 - 360
Good Medium	257 - 354	290 - 351
Medium (KTDA)	162 - 275	145 - 296
Medium (Plantations)	168 - 302	160 - 231
Lower Medium	130 - 186	125 - 179
Plainer	106 - 140	077 - 134

#### DUST GRADES (M1)

##### PDUST:

Best - Saw irregular enquiry and ranged between firm to USC22 dearer to easier by up to USC29.

Brighter - Were steady to USC18 above previous levels to easier by up to USC10.

Mediums - KTDA mediums met irregular interest and varied between USC24 dearer with some teas advancing by up to USC41, however some invoices were discounted by up to USC5 while others were USC39 below last levels. Plantation mediums irregularly appreciated by up to USC13.

Lower Medium - Met good absorption gaining up to USC24.

Plainer - Mostly appreciated by up to USC10 but some lines were up to USC7 below previous rates.

##### DUST1:

Best - Mostly dearer by up to USC17 but some teas lost up to USC3.

Brighter - Were dearer by up to USC23 with selected invoices easier by up to USC8.

Mediums - KTDA mediums saw irregular and easier interest, down by up to USC20 but a few lines gained with some invoices up to USC20 above last levels.

Plantation mediums were firm to USC2 dearer to easier by up to USC7.

Lower Medium - Mostly dearer by up to USC32 to easier by USC6.

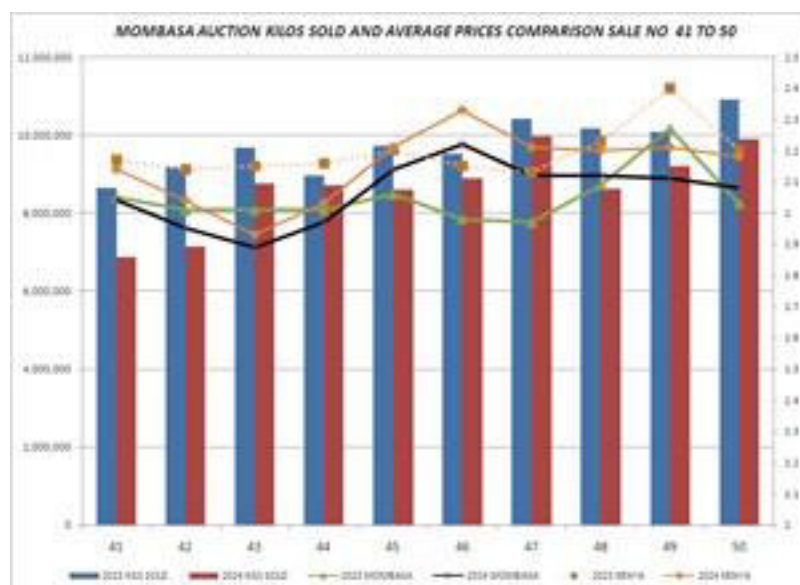
Plainer - Irregular and ranged between steady to USC15 dearer to easier by up to USC13.

CTC QUOTATIONS	PDUST - USC	DUST1 - USC
Best	310 - 410	301 - 354
Good	298 - 340	279 - 329
Good Medium	262 - 338	272 - 324
Medium (KTDA)	160 - 295	160 - 302
Medium (Plantations)	190 - 287	180 - 224
Lower Medium	110 - 204	110 - 188
Plainer	091 - 151	089 - 142

#### SECONDARY GRADES (S1)

In the Secondary Catalogues, best BPs were firm while others gained with PFs steady. Clean well sorted coloury Fannings were firm while similar DUSTs tended dearer. Other Fannings held value with DUSTs about steady. BMFs were well absorbed.

SECONDARY QUOTATIONS (USC)	BP/BP2	PF/PF2	FNGS1/FNGS	DUST/DUST2	BMF
Best/Good	168 - 267	208 - 220	125 - 215	110 - 266	-
Good Medium /Medium	-	-	100 - 140	110 - 221	-
Lower Medium	106 - 126	096 - 136	082 - 138	077 - 133	075 - 093
Plainer	080 - 119	070 - 116	070 - 104	055 - 121	074 - 086



Courtesy - Africa Tea Brokers Limited.

## BANGLADESH AUCTION

### 6TH JANUARY 2025 (SALE NO.35)

CTC LEAF: 58,117 packages of tea on offer continued to meet with a fair demand.

BROKENS: Good liquoring Brokens were a good market particularly the GBOPs which were mostly firm over last. Other varieties were a little less in demand and were an easier market witnessing more withdrawals. BLF teas met with a selective demand with quite heavy withdrawals.

FANNINGS: Good liquoring Fannings were a good market and were firm to slightly dearer following competition. Medium and plainer sorts met with a fair demand but were easier in line with quality. BLF teas met with a selective demand with quite heavy withdrawals. BLF teas met with a selective demand with quite heavy withdrawals.

DUST: 11,967 packages of tea on offer met with a fair demand. Selective good liquoring Dusts sold well whilst others sold fairly well at easier rates. Mediums met with fair

demand and sold at a drop of Tk.5/- to Tk.10/- closely following quality. Plain/BLF Dusts were a fair market with less withdrawals than last.. Blenders lent good support whilst Loose tea buyers were selective.

COMMENTS: A handful of good liquoring teas witnessed a good demand from both Blenders and Loose tea buyers. However, the bulk of the offerings were of plainer varieties which met with less demand at easier rates with more withdrawals. Blenders were more active this week whilst Loose tea buyers showed slightly more interest compared to last.

Good liquoring Dusts were the strong feature of the sale.

Our Catalogue: (Sale 35) Avg : Tk 201.31, Sold 54.23% , (Sale 34) Avg : Tk 198.34, Sold 58.95%.

QUOTATIONS	BROKENS	QUOTATIONS	FANNINGS
Best	1.81-1.94	Best	1.86-1.94
Good	1.65- 1.74	Good	1.69-1.78
Medium	1.49-1.57	Medium	1.49-1.57
Plain	1.32-1.40	Plain	1.32-1.40
BLF	1.32-1.34	BLF	1.32-1.34

Courtesy - National Brokers Limited.

# TEA MARKETS AROUND THE WORLD

## COONOR AUCTION

05TH JANUARY 2025 (SALE 01)

### CTC LEAF

DEMAND: - Good demand at last levels.

MARKET: - The total CTC leaf teas sold this week was 77.88% (1,184,210.00kgs) of the total offering of 1,581,438.00Kgs.

BEST:- Modest quantity of best Liquoring teas offered this week continued to meet with good demand and prices ruled firm to dearer closely following quality and competition.

GOOD:- Good liquoring met with good demand but irregularly priced in line with last week following quality. Very limited fanning grade were on offer, which sold steadily.

BETTER MEDIUM / MEDIUM / PLAINER:- These categories of teas sold at steady to irregularly easier prices.

BUYING PATTERN: - The major blenders were active and they picked up 67.17% of the total CTC leaf sold. Regional packeteer's were fairly active on the best teas and selectively improved their purchases on the good teas. Up country buyers and local traders continue to be subdued. Exporters were selective and price sensitive medium and plainer category teas.

### ORTHODOX LEAF

DEMAND: - Good demand.

MARKET: - The Whole leaf grades sold irregular and easier, especially on the high end, well made cleaner types. High grown broken at lower end was steady, however the top end eased by a Rs 4. Other broken grades sold steady to easier. Fanning selectively sold at firm to dearer levels.

BUYING PATTERN: - Exporters & up country buyers were fairly active. Other internal buyers continue to be subdued.

### CTC DUST

DEMAND: - Good demand continued to prevail on the best category dust whilst the others met with fair demand.

MARKET: - CTC dust offer this week was at 388,278.00Kgs of which 333,543.00kgs were sold (85.90%). Best teas sold irregularly dearer with few invoices fetching substantial gains on competition. Good teas sold firm to dearer Rs 2 to 5. Better medium, medium & plainer dust sold at steady price levels as last. Browner sorts in all categories faced withdrawals.

BUYING PATTERN: - Fair participation from the major blenders. Regional packeteers competed on the best category teas along with few local buyers. Internal buyers were once again subdued. Exporters were fairly active on better medium, medium & plainer, cleaner, blacker sorts.

### ORTHODOX DUST

DEMAND: - Good demand.

MARKET: - Primary dusts met good demand and sold at irregular prices on quality. Medium teas sold at erratic prices on quality. Secondary teas sold irregularly easier except for few invoices in the high grown category which fetched dearer prices.

BUYING PATTERN: - Internal fairly active. Regional packateers active on primary dusts. Exporters continue to be choosy on the secondary dusts.

Courtesy - J.THOMAS & Co.Pvt.Ltd.,

# TEA MARKETS AROUND THE WORLD

## KOLKATA AUCTION

03RD JANUARY 2025 (SALE NO 01)

	2024	2023	DIFFERENCE
CTC	1,14,372	1,33,558	-19,186
ORTHODOX	53,922	50,209	3,713
DUST	37,854	43,473	-5,619

### KOLKATA SALE DUST MARKET

#### MARKET REPORT:

Market opened to fair demand. All sorts irregularly easier following quality.

#### BUYING PATTERN:

HUL : Operating

WI: Selective

### KOLKATA SALE CTC MARKET

#### MARKET REPORT:

Market opened to good demand. Assams maintaining quality meeting with good enquiry and selling readily. Browner fibrous sorts tending easier. Dooars and Cachar not seen yet.

#### BUYING PATTERN:

Western India: Supporting the better teas on offer

HUL : Good support

TCPL: Selective so far

Exporters : Operating

Other Internal/Local: Operating

### KOLKATA SALE ORTHODOX MARKET

#### MARKET REPORT:

Market opened to good demand. Select few tippy teas on offer readily absorbed. Clean well made whole leaf and brokens selling at fully firm rates. Remainder browner stalkier whole leaf and brokens irregular and at times tending lower following quality.

Secondaries irregular around last.

#### BUYING PATTERN:

Middle East : Active

CIS: Good Support

HUL: Operating Very Selectively

Courtesy - J Thomas & Company Private Limited

## SILIGURI AUCTION

02ND JANUARY 2025 (SALE 01)

	2024-2025	2023-2024	DIFFERENCE
CTC	162,063	160,533	1,530
DARJEELING	-	-	-
GREEN	-	-	-
DUST	12,015	14,707	-2,692
TOTAL	174,078	175,240	-1,162

### CTC LEAF MARKET REPORT

#### STAC OFFERINGS IN PACKAGES

DEMAND / MARKET DETAILS: Market opened to good demand, good and best sorts sold so far are irregular around last. Medium and plainer sorts yet to be offered.

#### BUYING PATTERN:

INTERNAL/ LOCAL : Operating

HUL /TCPL: Operating

WESTERN INDIA- Operating

Courtesy - J. THOMAS & CO. PVT. LTD, SILIGURI



## TEA MARKETS AROUND THE WORLD

### MALAWI AUCTION

#### 02ND JANUARY 2025 (SALE NO 01)

There was less and selective demand for the 2320 packages on offer.

BP1 tended firm on last

PF1/PD/D1 were all taken out with no bid.

PF1SC were firm to 10 USC dearer where sold.

Secondary FNGS sold 4 USC below valuation, respective Dust were firm on last where sold.

Courtesy- TEA BROKERS CENTRAL AFRICA LIMITED

## GUWAHATI AUCTION

#### 01ST JANUARY 2025 (SALE 01)

Final Market Report

Market: CTC

There was fair general demand. Select better liquoring cleaner sorted were irregular around last levels. Remainder were easier in line with quality.

Buying Pattern: CTC.

HUL / TCPL/ Other blenders / Western India /Internal buyers operated. Exporters participated selectively on the larger broken.

Market: DUST

The dust market followed a similar trend to that of leaf with prices generally being easier following quality.

Buying Pattern: DUST

There was fair support from HUL/TCPL .Other blenders along with Western India and internal buyers operated.

Courtesy - ASSOCIATED BROKERS PVT. LTD. -GUWAHATI